



Three-Part Telephone & E-mail Seminar:

**PERM 2008: Winning Your Case In The Year Of The Rat**  
**Speakers: Lorna Rogers Burgess, Janet Cheetham, Jeanne Malitz,**  
**Lawrence Rudnick, Rebecca Sigmund, Michael Turansick**  
**And Roy Watson**  
**Available on CD**

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**Seminar Outline**

**FIRST Phone Session on January 31st: Pre-filing Preparation**

- Considerations at initial client meeting: who is the client; who will pay; what is the nature of the procedure and respective responsibilities
- Development of a PERM job description: O\*NET; job zones; SVP; Normal requirements; business necessity; minimum requirements; foreign languages; combination of duties
- The prevailing wage determination
- Planning and managing the recruitment plan and time periods
- Lawful rejection of U.S. workers
- Maintaining recruitment documentation

**SECOND Phone Session on February 14th: Filing Form ETA 9089**

- DOL registration and continuing follow up
- Reviewing the quirks of the Form ETA 9089, esp. Section H
- Comparison of new and old Form ETA 9089
- Lessons from BALCA
- Expecting an Audit

**THIRD Phone Session on March 13th: Post Filing Responsibilities**

- Document retention file
- Responding to an audit
- How to file a motion to reconsider
- How to file an appeal
- Review of BALCA decisions on PERM applications
- Federal court

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**Session Dates**

[ ] JAN 31 CD                      [ ] FEB 14                      [ ] MAR 13

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(→ see next page for speaker bios)



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**About the Speakers**

**Lorna Rogers Burgess** (Discussion Leader) is a member of the Employment Law department at The law firm of Parsons Behle & Latimer . Since 1984, she has concentrated her practice on immigration and nationality law. She is active in the national organization of the American Immigration Lawyers Association and was the founder and first chair of the Utah Chapter. Ms. Burgess has been a member of the faculty at the Annual Conferences of the American Immigration Lawyers Association since 1988, where she has spoken on the issues of Bars to Admissibility in 1996 Immigration Act, Employment Based Immigration, Labor Certification and Employer's Sanctions under the Immigration Reform Control Act of 1986.

**Janet Cheetham** is one of the most experienced Seattle immigration attorneys and has practiced exclusively in the area of immigration and nationality law since 1981. She serves as Chair of the Immigration Group. She represents and advises corporate and individual clients on all aspects of immigration matters. Her work includes preparing and filing necessary petitions and supporting documentation to government agencies and also processing administrative appeals and motions. Janet has extensive experience in processing E-1, E-2, F-1, H-1B, H-2B, K-1, K-3 and L-1 nonimmigrant visas. She also processes immigrant visas involving marriage petitions, labor certifications under the new PERM regulations and employment based petitions.

**Jeanne Malitz** graduated from Boston University School of Law in 1990 and spent the next 12 years working at large corporate firms in California including Morrison & Foerster LLP and Gray Cary Ware & Freidenrich- two of California's largest and most prestigious law firms. She branched out in June of 2002 to establish a boutique firm specializing solely in immigration law.

**Lawrence H. Rudnick** is a partner in the law firm of Steel, Rudnick & Ruben whose practice is limited exclusively to immigration and nationality law. Mr. Rudnick has over 20 years of experience practicing law with over fifteen years exclusively in the practice of immigration law. Mr. Rudnick's practice emphasizes business immigration law, especially the international transfer of executive, managerial, professional and specialized knowledge employees. The emphasis is on prompt and efficient service. Mr. Rudnick's practice encompasses a full spectrum of business immigration clients including multinational corporations, hi-tech companies and individuals within the entertainment industry. Typical clients include multinational manufacturing, engineering and service industry companies. Mr. Rudnick also engages in an extensive administrative and judicial litigation practice involving immigration law issues. He has achieved significant litigation results, including a leading case defining specialized knowledge for purposes of the intra-company transferee provision of the U.S. immigration laws. Mr. Rudnick is a graduate of the American University in Washington, D.C. and holds a Juris Doctor from The Villanova University School of Law, Class of 1975. He joined the predecessor firm to Steel, Rudnick & Ruben in 1981 and became a partner in the firm in 1986. Mr. Rudnick has written numerous articles related to business immigration issues and is an editor of Immigration Advisor, a professional publication directed to international human resource professionals. He is an annual speaker at the National Conference of the American Immigration Lawyers Association.

**Rebecca Sigmund** is a partner and manager of Powell Goldstein's Immigration team. She advises companies on immigration alternatives for prospective employees as well as matters relating to employment eligibility of workers. Her practice largely involves securing appropriate temporary working visas and permanent residency for executives, managers, investors, technical personnel and other professionals to authorize their employment in the United States. Ms. Sigmund's clients include public and private domestic corporations and foreign companies doing business in the United States, as well as individual foreign businessmen and investors. Another area of Ms. Sigmund's immigration practice involves advising domestic employers on compliance procedures to verify the work eligibility of all new employees as required under the "employer sanctions" provisions of federal law. Much of this practice evolves from Department of Labor audits, as well as mergers with and acquisitions of existing companies by our clients.

**Michael F. Turansick**, Partner, Fragomen, Del Rey, Bernsen & Loewy, LLP Chicago. Fordham University (B.A. 1979; J.D. 1982); Associate Editor, Fordham International Law Journal. Admitted only to the New York State Bar (1983). Mr. Turansick has been practicing in the field of immigration and nationality law for over 20 years and he is listed in the current edition of The International Who's Who of Corporate Immigration Lawyers. He presently serves as Co-Chair of the Immigration and Nationality Law Committee of the American Bar Association's Section of International Law. He is a member of the American Immigration Lawyers Association (AILA), is Director of the French American Chamber of Commerce of Chicago (2007-), and was Chair of the AILA New York Chapter in 1999-2000. He serves on the Board of Trustees of the American Immigration Law Foundation and was a Director of the Canadian Club of Chicago (2005-6). A frequent author and lecturer on immigration related topics, Mr. Turansick's articles have appeared in such publications as the Fordham International Law Journal, the Immigration Law Report, The International Lawyer, International Law News and The New York Law Journal.

**Roy J. Watson, Jr.** is a graduate of Brandeis University, with a B.A. in Economics (1971); a J.D. from Boston College School of Law (1975); and an M.P.A. from the Kennedy School of Government at Harvard University (1983). Roy is Founder and past Editor-in-Chief of the Immigration Case Reporter (ICR), published by Matthew Bender, Inc., and sent to over 1,000 lawyers in 5 countries to provide the latest information and changes in the field of immigration law. Roy has authored numerous articles on a variety of immigration law topics, and is a frequent lecturer on business-relevant immigration law issues. Roy is past President of the New England chapter of the American Immigration Lawyers Association (AILA), and has served on numerous AILA national committees during his 30 years of active practice of immigration law. Roy is a past Chair of the immigration law committees of both the Massachusetts Bar Association (MBA) and Boston Bar Association (BBA), and a past International Law Section Chair for the BBA. Roy remains active with numerous international business organizations, and Watson Law Offices is the first law office in the United States to be registered under ISO 9002.