Three-Part Telephone & E-mail Seminar:
Solving Today’s PERM Puzzle

Speakers: H. Ronald Klasko, Steven A. Clark, Tammy Fox-Isicoff, Allen Kaye, Edward Litwin, George S. Newman, William A. Stock

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Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.

Seminar Outline

In addition to the specific items below, each session will discuss:

- Panelists’ experience with PERM (successes, problems, timing, conversions, logistical/technological issues, what’s being audited, audit experiences, differences between Atlanta and Chicago).
- Panelists’ experiences with Backlog Processing Centers (timing, substantive issues, differences between Texas and Pennsylvania).
- New guidance from ETA.
- Experience with SWAs re: prevailing wages.

FIRST Phone Session on May 19th:
Refiling Issues
- “Identical” conversions.
- Issues to consider: quotas, new prevailing wage, new SVP, impact on seventh year extensions of H-1Bs, age out children, other personal issues
Developing the Case Strategy
- Chronology of case steps
- Timing issues from beginning to filing
Completing the Forms
- Registration issues
- How to avoid rejection
- Answering Specific Questions

SECOND Phone Session on June 16th:
Prevailing Wages
- Strategies for getting lower level wage
- Use of private surveys
- Role of advocacy
- Appeals
Job Requirements
- Avoiding alternative occupations
- Avoiding special requirements
- O*Net/SVP advanced issues
- What is “normal”?
Audit Proofing the Application
- What cases get audited?
- Strategies for avoiding audits

THIRD Phone Session on July 14th:
Recruitment Issues
- Deciding if “professional” recruitment is necessary
- Choosing the best recruitment plan
- Issues in each of the optional recruitment categories
- Technical compliance sufficient?
Recruitment Reports
- Issues in disqualifying applicants
- Applying combination of education, training and experience standard
- Format and timing of the report
Issues for Small and Closely-Held Businesses
- Special requirements
- Strategies for presenting case

Special Note: “THE PERM BOOK” Editor Joel Stewart. For more info, see here

Special Note: PQ: The PERM Quarterly. For more info, see here
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[ ] May 19 Tape [ ] Jun 16 Tape [ ] Jul 14 Tape 2:00pm to 3:30pm ET (11:00am to 12:30pm PT)

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(→ see next page for speaker bios)
H. Ronald Klasko is a past president of AILA (1999-2000). He has authored over 50 publications on H, L, & O visas, Labor Certification, and is a nationally recognized immigration law expert and is certified by the California State Bar Board of Legal Specialization as a Specialist in Immigration Law at the University of San Francisco Law School and the McGeorge School of Law; Member: American Immigration Lawyers Association and elected at advanced immigration seminars throughout the United States, Canada, and Puerto Rico under the auspices of the American Immigration Lawyers Association, Practicing Law Institute, California State Bar, and various other bar associations; Adjunct Professor, teaching Immigration and Nationality Law at the University of San Francisco Law School and the McGeorge School of Law; Member: American Immigration Lawyers Association and elected member of its board of Governors, San Francisco Bar Association, Christian Legal Society, Federal Bar Association, and American Bar Association. He is included in the Best Lawyers in America (Seventh Edition), An International Who's Who of Corporate Immigration Lawyers, Who's Who in America Law (Ninth Edition), Who's Who in Executives and Professionals (1999-2000 edition), and National Registry of Who's Who (life member), Strathmore's Who's Who (life member). Mr. Newman has been listed continuously in Best Lawyers In America since that publication began listings in the specific category of Immigration Law fourteen years ago, and he has been listed in International Who's Who Of Corporate Immigration Lawyers (recently cited as Missouri's most nominated lawyer) since that publication began in London, England.

William A. Stock was the recipient of AILA's Joseph Minsky Award for outstanding accomplishments in immigration law and is listed in Best Lawyers in America. He is an associate editor of AILA's annual Immigration & Nationality Law Handbook, and is co-author of the "J Visa Guidebook" from Matthew Bender. Bill has served on the board of governors of AILA and currently serves as a member of the executive committee of AILA's Philadelphia Chapter. He is an adjunct professor of law at Villanova University School of Law.