



## The EB-5 Summit For Attorneys and Developers

Dallas, TX: Friday, March 15, 2013

Speakers: Robert Loughran, Doug Conner, Coleen Danaher, Charles Foster, Matt Gordon, Jaime A. Martinez, Jennifer Mosely, Gordon Quan, Christian Triantaphyllis, and Sam Udani.

**Final Deadline: March 12, 2013**

### Who is ILW?

We are the leading immigration law publisher. Our free *Immigration Daily* reaches an audience of over 30,000 subscribers. Our immigration portal web site is the largest on the Internet with over 50,000 pages of information. We assist your practice via our periodicals, seminars, and Yellow Pages. *Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

This is an all-day, (8:30 am to 5:00 pm), comprehensive workshop. Considerable time will be devoted to back and forth and the seating is limited to the first 50 registrants to give participants ample opportunity to have their critical questions answered. **MCLE Credits Available For Many States.**

### WHO SHOULD ATTEND

This event will be beneficial to anyone involved in EB-5. The event day will bring together experts and practitioners on all sides of the EB-5 equation. We have developed a CLE program for attorneys, focusing on issues confronted when representing individual investors and panels. It will feature both experienced attorneys and regional center executives. The afternoon program is aimed at regional center executives and their attorneys. After each panel, guests will have the opportunity to discuss EB-5 issues among themselves and with speakers.

### WORKSHOP OUTLINE

Time	Subject/Activity
8:30 - 9:00	<b>Registration - Continental Breakfast and Handouts Provided</b>
9:00 - 9:45	<b>Sheriff Comes To Town - Recent SEC Action</b> What is alleged to have happened in Chicago?; Procedurally how could this have occurred?; What elements of the EB-5 Program lend themselves to abuse?; What can Lawyers and EB-5 Developers do to Distinguish themselves from those that may abuse the Regional Center concept?; What changes to the EB-5 landscape may cascade from this event?
9:45 - 10:00	<b>Networking Break</b>
10:00 - 10:45	<b>Lawfully Advising on Choosing a Project</b> What investor's counsel can and cannot do; What makes a suitable project; Due Diligence
10:45 - 11:00	<b>Networking Break</b>
11:00 - 11:45	<b>Economist Issues: TEAs, Job Creation Models, Tenant Occupancy Issues</b> Overview of regional economics and input-output modeling; Working within USCIS parameters: NAICS codes, regional center; Boundaries, what a TEA should look like, which "jobs" count
11:45 - 12:00	<b>Lunch (Included)</b>



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<b>1:15 - 2:15</b>	<b>Developing the 924 Petition</b> What does USCIS want?; Matter of Ho-compliant business plans; Working with counsel to get your project approved
<b>2:15 - 2:30</b>	<b>Networking Break</b>
<b>2:30 - 3:30</b>	<b>526 Petitions and Source of Funds Issues</b> Reviewing business plans and Matter of Ho; Source documentation and tracing; Currency control restrictions; Common RFE topics and troubleshooting; How to Avoid Conflicts of interest; Professional Liability Insurance Considerations
<b>3:30 - 3:45</b>	<b>Networking Break</b>
<b>3:45 - 4:45</b>	<b>829 Petitions and Documenting Job Creation</b> How to document job creation; Dealing with changes of plans; Fighting denials and RFEs; Removal issues
<b>4:45 - 5:00</b>	<b>Networking Break</b>
<b>5:00 - 6:00</b>	<b>Current Trends In Finding Investors</b> Domestic marketing of EB-5 investments; Foreign marketing of EB-5 investments in various countries; Securities compliance

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### ABOUT THE SPEAKERS:

**Robert Loughran** heads the Emigration and Employer Sanctions practice areas of the firm FosterQuan, LLP. He has written articles on Maintenance of Status, the competitive advantage of Mexican maquiladoras, and the United States' reliance on foreign technical brainpower. His practice is concentrated in the areas of corporate immigration, emigration to third countries, and related international law. He presents frequently before legal, professional, and academic organizations on the topics of U.S. and foreign work authorization, employer sanctions, maintenance of status, and changes in government proceedings.

**Doug Conner**, Vice President - Investments of CIVITAS, assists in sourcing and underwriting investments. Prior to joining Civitas, he was a financial analyst with Wells Fargo Bank in their commercial real estate lending group. He is experienced with commercial loan underwriting, cash flow modeling and credit analysis. Mr. Conner holds a Master of Business Administration from the University of Texas at Austin and a Bachelor of Science in Economics and Spanish from the University of Virginia.

**Coleen Danaher** is responsible for business development for NES Financial by providing trust and escrow administration technology and services for banks, other financial institutions and Fortune 500 companies to assist in driving revenue, reduce costs, reduce risk and improve operational efficiency. NES Financial's sub-accounting technology includes specific capabilities for organizing subscriptions, merger and acquisition holdbacks, earnest money, settlements, tenant security deposits, EB-5 Visa escrow programs and more. Coleen works with a wide range of industries including banks, real estate, EB-5, and oil and gas.



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**Charles Foster** is Co-Chairman of FosterQuan, LLP, one of the largest global immigration law firms. He is also the honorary Consul General of the Kingdom of Thailand. A native of Galveston, Texas, Mr. Foster received his Bachelors Degree from the University of Texas and his Juris Doctorate from the University of Texas School of Law. Mr. Foster serves as the founding Chairman of the State Bar of Texas Immigration and Nationality Law Section and a Board member and is past national President of the American Immigration Lawyers Association, Chairman of the American Bar Association Coordinating Committee on Immigration law and Vice Chairman of the Houston Bar Foundation. During the 2000 Presidential Campaign, Mr. Foster served as the principal advisor to President Bush on U.S. immigration policy and was an advisor on immigration policy issues to President Bush in the 2004 campaign and President Barack Obama in the 2008 campaign. He is Chairman of Americans for Immigration Reform, a 501(c)(3) affiliate of the Greater Houston Partnership and the GHP's Immigration Task Force. He is Chairman of the Asia Society-Texas Center and past Chairman of the Houston International Festival and past President of the Houston Forum and the Houston Club. He is a Director of and serves on the Executive Committee of the Greater Houston Partnership and past Chairman of its Economic Development and World Trade Divisions. He is a recipient of 4 Royal decorations from His Majesty the King of Thailand; he received the 2000 Distinguished Friends of China Award; the 1996 International Service Award of the Houston Junior Chamber of Commerce; was the 1998 Honoree of the American Immigration Law Foundation for Excellence in the Practice of Immigration Law; and the recipient of the 2007 American Jewish Committee Institute of Human Relations Award. He was designated a "Texas Super Lawyer" by Texas Monthly magazine, the "Top Notch Lawyer in Immigration" in the Texas Lawyer "Go To Lawyers Guide" each year published, and the #1 Ranked Immigration Lawyer in Texas by Chambers USA.

**Matt Gordon** is the Managing Director of Hussar & Co. Mr. Gordon's experience and vision is to help his clients realize extraordinary value through the flawless planning and execution of strategy, financings, liquidity/exit events and the acquisition of strategically complementary businesses and assets that foster aggressive sustainable growth. Mr. Gordon began his career as a mergers and acquisitions attorney on Wall Street with Sullivan & Cromwell and Fried Frank. There he represented some of the world's largest companies and financial institutions in a variety of corporate and M&A transactions. Following his legal career, led the M&A group, and eventually the US division of Red Cube, a Swiss VOIP-telecom company. During his tenure, Mr. Gordon led the acquisition and divestiture of several assets and the raising of \$200 million in equity capital. Mr. Gordon is a licensed attorney and member of the New York State Bar and holds SEC securities licenses. Mr. Gordon graduated from Cornell University with a Bachelor's degree in Policy Analysis / Economics and from the University of Pennsylvania School of Law, from which he received a J.D. with honors

**Jaime Martinez** joined the San Antonio Small Business Development Center in 2007. He now is a Senior International Business Consultant for the International Trade Center heading up the Texas International Business Accelerator. Jaime's role as a Senior International Business Consultant is to provide specialized business advice to foreign investors to Texas in the areas of business plans, financial projections, EB-5 projects. He was recently named City / State Partner for the U.S. Export-Import Bank to promote their export loan services. He began his professional career with Frost National Bank working in the Customer Service, Telephone Banking, and International Private Banking departments. Jaime continued his banking career with Wachovia Bank as a Financial Specialist. He assisted his clientele with consumer/business lending, financial advice, and money management. He also advised small business owners on sales, marketing, and customer service strategies. As



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an International Banker he assisted many Mexican National business owners with establishing their businesses in San Antonio. Jaime holds a BBA in International Business from UTSA and an MBA in Management from Our Lady of The Lake University.

**Jennifer Mercier Moseley** represents clients in a number of industries, both public and private, with respect to securities, mergers and acquisitions, corporate governance and other general corporate matters. She also represents public companies in connection with their Exchange Act reporting requirements and stock exchange matters. She has extensive experience representing financial institutions and corporate trust departments of financial institutions in debt and equity financing transactions, distressed-debt trade transactions, indenture work and agency arrangements such as rights agent for poison pills. In addition, Jennifer represents regional centers with their corporate and securities offering matters, as well as companies seeking investment, in connection with the EB-5 visa regional center program under the USCIS rules and regulations. Jennifer is a member of the Alabama State Bar, the New York State Bar, the Birmingham Bar Association and the American Bar Association. She is admitted to practice before the United States District Court for the Southern and Eastern Districts of New York. She serves as a member of the firm's Recruiting Committee. Jennifer received her B.A., cum laude, from New York University, and her J.D. from Cornell Law School. Jennifer speaks Korean.

**Gordon Quan** is Co-Chairman at FosterQuan, LLP. Graduating from the South Texas College of Law in 1977, Mr. Quan has received many honors during his practice including being listed in Best Lawyers in America, Who's Who in American Law, Texas Super Lawyers, and the Martindale-Hubbell's "AV Rating". Mr. Quan is also Chair of the Texas Chapter of AILA and is on the Advisory board of the Center for Immigration Research of the University of Houston. Additionally, he is the former President of the Asian Pacific American Municipal Officials for the National League of Cities.

**Christian Triantaphyllis** is an immigration attorney in FosterQuan LLP's Houston office.

### **ABOUT THE LOCATION:**

The Grand Hyatt at Dallas-Fort Worth Airport  
2337 International Parkway  
DFW Airport, TX 75261

### **MATERIALS:**

Material included in the registration price is [The EB-5 Book](#) (\$499 value)

### **CLE CREDITS:**

ILW.COM is accredited CLE Provider in State of California and Texas. Attorneys admitted in AK, CO, FL, MT, ND, NJ, NY (some exclusions apply) and WV are able to obtain MCLE credits through reciprocity with State of California. For remaining states, which require MCLE but do not accept reciprocity with any other jurisdiction, Certificate of Attendance for obtaining a self-study credits is available. Please note, CT, DC, MA, MD, MI and SD do not require MCLE.

### **FINANCIAL AID POLICY:**



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For attendees who have a specific hardship, please contact [webmaster@ilw.com](mailto:webmaster@ilw.com)

### TESTIMONIALS

Here are some participants' testimonials from the [EB-5 Workshop in Orlando FL, March 5th](#), the [EB-5 Workshop in NYC, April 26th](#), and the [EB-5 Workshop in Nashville, TN, June 13th](#)

*"An essential conference to stay on the cutting edge of EB-5."*

- Boyd Campbell

*"I like the format/organization of the topics presented during the workshop."*

- Pamela Toyos

*Very positive and structured with an emphasis on cutting edge information."*

- Michael Harris

*"A frank and informed foundation for dealing in the EB-5 visa world."*

- Art Williamson

*"Excellent info on EB-5."*

- Mazher Shah-Khan

*"The EB-5 discussions are essential and understanding new trends and USCIS recent policies which affect a successful EB-5 project."*

- Ed Beshara

*"Great realist description of the actual."*

- Clem Turner

*"It teaches everything about EB-5 in a day. It was worth travelling from India to attend this workshop."*

-Sudhir Shah

*"I learnt a lot. All the speakers are very knowledgeable and articulate. The discussion is very lively and not boring at all."*

-Yee Ling Poon

*"The EB-5 Workshop provides hands-on, practical knowledge straight from experienced stakeholders. Highly recommended."*

-Jesus Rios



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### EVENT SPONSORSHIP OPPORTUNITIES

**NES Financial** is an innovative provider of highly secure, compliant and transparent financial administration solutions for complex financial transactions, helping streamline EB-5 administration and secure document sharing. NES Financial's Escrow Administration Solutions simplifies the EB-5 Visa escrow process with highly-secure technology that is quick to set up, easily manages escrows and provides unlimited subaccounts for Regional Center principals and investors. NES Financial's EB-5 Virtual File Share provides Regional Centers, investors, attorneys and brokers with secure centralized document exchange and storage capabilities to streamline the investment-offering process. A cloud-based, easy to use system archives documents associated with a Regional Center's development project and provides secure access for all stakeholders from anywhere and at any time. NES Financial is headquartered in San Jose, California, with offices in Chicago and Boston.

For information on exclusive sponsorship opportunities for regional centers, contact us at (212) 545-0818 or [webmaster@ilw.com](mailto:webmaster@ilw.com).

**\*\*Discounts available for multiple registrants from same firm. To avail of this discount, please write to editor@ilw.com\*\***

**Cancellation Policy:** Orders placed cannot be cancelled.

Dallas, TX  
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**Save \$100: \$899 Workshop Package**

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