



## The PERM Workshop Los Angeles, CA: Friday, May 4, 2007 - 8:30am-5pm

*Location: Millennium Biltmore, 506 South Grand Avenue*

*Speakers: Joel Stewart, Robert J. Dupont, Joseph I. Elias, Carl Shusterman,  
Richard J. Tasoff and other speakers to be announced*

**Seating is Available. Register Now!**

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*Disclaimer: participation in this seminar does not create an attorney-client relationship with the speakers.*

### Workshop Outline

This is an all-day, (8:30 am to 5 pm), comprehensive workshop covering every major aspect of the PERM rule and its impact on labor certification practices. Considerable time will be devoted to back and forth and the seating is limited to the first 50 registrants to give participants ample opportunity to have their critical questions answered. **Note:** Please see the registration box below for the save \$100 Special.

Description	Time
<b>Registration:</b> Continental Breakfast and Handouts Provided	<b>8:30am-9:00am</b>
<b>Session 1:</b> <ul style="list-style-type: none"> <li>• Mechanics of PERM: Preparation &amp; Prevailing Wage</li> <li>• Preparation of PERM: Understanding O"Net ABC's: Job Titles, Duties, &amp; Occupations; Crosswalking the DOT to SOC; Understanding Job Zones &amp; SVP.</li> <li>• Prevailing wage. How to use the DOL's Trinary System: SVP Ranges, Competency Levels, and Educational Ratings for Schedule D Professionals; Miscellaneous Prevailing Wage Issues.</li> </ul>	<b>9:00am-10:30am</b>
<b>15 min. break:</b> Refreshments provided	<b>10:30am-10:45am</b>
<b>Session 2:</b> <ul style="list-style-type: none"> <li>• The Recruitment Process &amp; Strategy</li> <li>• Regular Recruitment: Details for Notice of Filing, Anomalies in SWA Job Orders, and Tips for Advertising; Analysis of the 10 Professional Recruitment Options; Coordinating the Campaign in 180 Days; Review of Schedule A.</li> <li>• Review of Resumes, Contacting and Interviewing US Workers, Recruitment Reports &amp; Categorizing Reasons for Rejection, Preparing the Record File and Supporting Documents.</li> </ul>	<b>10:45am-12:15pm</b>
<b>Lunch Program:</b> Includes Lunch and Presentation	<b>12:15pm-1:45pm</b>
<b>Session 3:</b> <ul style="list-style-type: none"> <li>• Restrictive Requirements, Audit Proofing, and Electronic Filing</li> <li>• Defining Normal Requirements, Foreign Languages, Combination of Occupations, Alternative Requirements, Actual Minimum Requirements, Combinations of Education Experience, and Training &amp; When to Use the Magic Language; Layoffs, Alien Influence and Control.</li> <li>• Audit Proofing: Documentation of Employer, Job Requirements v. Alien Qualifications, How to Fill in H-4- to H-10, When and Where to Put the Magic Language, How to Answer H-12 "Are the Requirements Normal for the Occupation", Avoiding "Special Skills" in Item H-14.</li> <li>• Electronic Filing: Tips on Filing Electronically, Comparing the Electronic On-Line Filing Instructions with the Instructions on Form 9089, Advantages/Disadvantages of Regular or Electronic Filing.</li> </ul>	<b>1:45pm-3:15pm</b>
<b>15 min. break:</b> Refreshments provided	<b>3:15pm-3:30pm</b>
<b>Session 4:</b> <ul style="list-style-type: none"> <li>• Reconsideration, Appeals to BALCA, &amp; Federal Court Litigation</li> </ul>	<b>3:30pm-5pm</b>



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- Understanding Audit Letters and Final Determinations, Retention of Documents, CO Requests for supplemental information and/or documentation, Supervised Recruitment Pros & Cons.
- Motions to Reconsider with or without Request for Appeal, Attorney Representation & Participation, Which BALCA On Banc Cases Differ from PERM, Arguing Harmless Error, Obtaining Copy of Record File from DOL.
- Legal Arguments on Appeal, When Introduction of New Facts May be Possible, The Doctrine of Interlocutory Appeal, Exhausting Administrative Appeals (Darby v. Cisneros), Update on Federal Appeals.

### ABOUT THE SPEAKERS

**Joel Stewart** practices exclusively in the area of immigration law. Mr. Stewart specialized in Romance and Slavic Linguistics before receiving a J.D. from the University of Connecticut School of Law, and is fluent in Portuguese, Spanish, French, and Russian. He is Past President of the South Florida Chapter of the American Immigration Lawyers Association (AILA) and is a nationally recognized authority on employment-based immigration matters as well as a popular speaker at immigration seminars for national and local bar associations throughout the United States. Mr. Stewart is the editor of [THE PERM BOOK](#), the definitive authority on the subject of PERM processing of labor certifications, and the editor of [PQ: The Perm Quarterly](#), a professional journal that compiles and develops updated information on PERM for attorneys and employers. Mr. Stewart has been writing the BALCA Case Summaries for AILA and Immigration Law Today since 1987 and authors official AILA articles and publications such as the Visa Processing Guide for Procedures at U.S. Consulates and Embassies in Brazil and Portugal. Mr. Stewart writes weekly newspaper columns for the Brazilian Times and the Brazilian Paper and presents a weekly radio program in Portuguese on Radio Brazil. In addition to supervising an exchange program for foreign law students to work and study in the U.S., Mr. Stewart has also lectured at the University of Law in Saint Petersburg, Russia, and heads the immigration committee for the Dade County Bar Association in Miami, Florida.

**Joseph Elias** began his legal career by serving with the U.S. Justice Department. While with the Justice Department, Mr. Elias served as a Judicial Law Clerk for the U.S. Immigration Courts in Baltimore, Philadelphia and York. Mr. Elias joined Reeves & Associates in December 2001 and has several years of business immigration experience. His transactional experience includes coordinating private and corporate lobbying of Congress for immigration legislation changes. Most notably, this included the raising of the temporary workers (H-1B) numerical cap. Mr. Elias' focus is in EB-5 million dollar investments, multinational executive transfers, treaty-trader investments, corporate structuring for immigration purposes, labor certifications and non-immigrant visas. Joseph I. Elias obtained his Bachelor of Arts in English from Pennsylvania State University in 1993 and his Juris Doctor (J.D.) degree from Temple University School of Law in 1997. He was admitted to the Pennsylvania and New Jersey bars in 1997. Mr. Elias was previously employed by the U.S. Department of State at the American Embassy in Bonn, Germany.

**Robert J. Dupont** practices Immigration law at the Beverly Hills office of Wilner & O'Reilly, APLC. Mr. Dupont is admitted to the California Superior Court; U.S. District Court, Central and Northern Districts of California; Southern District of Texas, District Court of Nebraska; and U.S. Court of Appeals, Ninth Circuit. He graduated from Yale University with a Bachelor of Science in 1989 and from University of Southern California Law School with a Juris Doctor. in 1994. Mr. Dupont is a member of the State Bar of California and Beverly Hills Bar Association (Chair, Immigration Committee).

**Carl Shusterman** is a 1973 graduate of the UCLA School of Law. He served as an attorney for the U.S. Immigration and Naturalization Service (INS) until 1982 when he entered the private practice of law. He is authorized to practice before the Supreme Court of California, the Federal District Court, the U.S. Court of Appeals, Sixth, Seventh and Ninth Circuits and the Supreme Court of the United States. Mr. Shusterman is a former chairman of the American Immigration Lawyers Association (AILA), Southern California Chapter and served as a member of AILA's national Board of Governors (1988-97). He has chaired numerous AILA Committees, spoken at dozens of AILA Conferences and has contributed a number of scholarly articles to AILA's publications. He is a member of the American Bar Association. Mr. Shusterman is a Certified Specialist in Immigration and Nationality Law, State Bar of California. He has served as a member of the Immigration and Nationality Law Advisory Commission for the State Bar. In 2007, he was voted as a Super Lawyer in Southern California by his colleagues in the bar. For each of the past 10 years, Mr. Shusterman has been voted as one of the Best Lawyers in America. He is listed in The International Who's Who of Corporate Immigration Lawyers 2007.

**Richard J. Tasoff** graduated from the University of Southern California School of Law, Richard has practiced immigration law for over 20 years and is certified as an Immigration Law Specialist by the State Bar of California Board of Legal Specialization. Richard has worked extensively with HR managers, corporate lawyers, and business owners on the transferring of personnel by multinational companies, obtaining professional working visas and gaining employment-based immigrant status. "I enjoy working with business and professionals but I equally enjoy helping newlyweds and families through the immigration process." Richard works for Tasoff & Tasoff, P.C. founded in 1949, by Lloyd A. Tasoff and one of the oldest immigration law firms in California. Richard and his brother, Ron Tasoff, continue the immigration practice. Both attorneys have been rated AV by Martindale-Hubbell, and have been chosen as Southern California Super Lawyers (R) for 2004, and 2005.



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### ABOUT THE LOCATION:

Millennium Biltmore Hotel, 506 South Grand Avenue, Los Angeles, CA 90017

#### General Arrival Directions

\*\*\*Located at the corner of Fifth and Grand in the financial and cultural heart of downtown Los Angeles, the hotel is within close proximity to the Staples Center, Music Center, the Walt Disney Concert Hall, theaters, shopping and restaurants. Its short distance from major freeways allows quick and easy access to Beverly Hills, Hollywood, Marina del Rey, Disneyland and Universal Studios. A MetroRail station is located across the street from the hotel and Los Angeles International Airport is just thirty minutes away

#### From Airport Directions

\*\*\*From Los Angeles International Airport, past terminal 7, take right lane to Sepulveda Boulevard. Continue ahead to 105 East (Norwalk), taking the freeway to 110 North (Harbor Freeway). Leave the freeway at the exit for 6<sup>th</sup> Street, travel four blocks to before turning left in Olive Street. After one block turn left into 5<sup>th</sup> Street and then after another block turn left into Grand Avenue. Then turn left into the hotel at the second driveway.

### MATERIALS

Materials included in the registration price are THE PERM BOOK, and the June 2006 and September 2006 editions of PQ: The PERM Quarterly. (The materials alone are a \$600 value!)

### TESTIMONIALS

(from previous attendees of The PERM Workshop)

"Thank you for a great program. I found the panels to be very informative -the practical pointers will be invaluable." - Jennifer Roeper, Fowler White Boggis Banker, Tampa, FL

"The seminar was excellent in materials and presentation. The speakers are obviously tops in their field with a wealth of knowledge on the subject. It was informative, valuable and interesting. Thank you!" - Margo Einsig, Barley Snyder, York, PA

"Fabulous. I've learned a lot, very informative workshop. Comprehensive, great materials. I am ready to tackle PERM cases after this workshop. Thank you!" - Loveness Schafer, Louisiana State University, Baton Rouge, LA

"Joel Stewart is outstanding and is a walking encyclopedia. He is so clear and smart and intelligent -he makes me forget I have been studying since 9 am and it is now 4:30 pm!" - Gabriela Kreutzer, Law Offices of Gabriela Kreutzer, Los Angeles, CA

"Wonderful presentation. Unlike AILA conferences, this conference was well organized and well presented. The small class size allowed for discussions, which was most helpful." - Devang Shah, Shah and Kishore, Rockville, MD

### Signup

**Cancellation Policy:** Orders placed cannot be cancelled.

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